

				
Category	Position	Hourly Rate	Discount Percentage	Cost
Installation Services	Project Manager	\$150.00	10%	\$135.00
Installation Services	Senior Systems Engineer	\$150.00	10%	\$135.00
Installation Services	Systems Engineer	\$138.89	10%	\$125.00
Installation Services	Level II Network Engineer	\$127.78	10%	\$115.00
Installation Services	Level I Network Engineer	\$116.67	10%	\$105.00
Installation Services	Telephone Support Engineering (8x5)	\$83.33	10%	\$75.00
Installation Services	Lead Cable Technician	\$72.22	10%	\$65.00
Installation Services	Cable Technician	\$61.11	10%	\$55.00