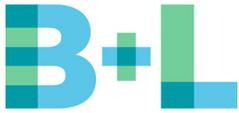


client SUCCESS STORY



BAUSCH & LOMB



PROJECT PROFILE

Since March of 2014, A3 Communications has been working with Bausch & Lomb to provide turnkey security solutions. Specifically, in 2014, A3 installed an IP surveillance solution in their Greenville, South Carolina facility.

THE CUSTOMER

Bausch & Lomb, one of the oldest brands in the eye care industry, is one of the nation's largest producers of soft contact lenses and lens care products.

THE CHALLENGE

With outdated OnSSI and aging server hardware, Bausch & Lomb was ready to update existing technology to support new cameras and a more advanced surveillance system. They were looking for an industry-leading contractor that could help with the design and installation at a competitive price point.

THE SOLUTION

To provide Bausch & Lomb with a comprehensive surveillance system to protect staff and maximize company investments, A3 Communications proposed an update of the entire 117 camera system to the newest version of OnSSI Ocularis. In addition, A3 recommended new server hardware, comprising BCD video HP equipment, to support the growing system. To achieve peak efficiency and use of the advanced surveillance solution, A3 installed two primary recording servers with two 36TB direct attached storage arrays. A3 also ensured Bausch & Lomb received their requested 60 days of storage for all cameras at full resolution and frame rate. Whether staff are reviewing video from two months prior, or minutes before, they can expect crystal clear picture from an easily-understood and operated system.

THE RESULT

Pleased with the recommendations and excited to innovate their current system, Bausch & Lomb quickly accepted the proposed solution. Following a successful implementation, A3 installed an additional 43 Axis Communications cameras in a sterile, environmentally controlled manufacturing area and replaced 12 existing analog PTZ cameras. To reduce cost, A3 used existing coaxial and low voltage power cables to connect new Sony IP PTZ cameras around the exterior of the Bausch & Lomb plant.

After experiencing the ease of working with A3 and enjoying the benefits of the new system, a second Bausch & Lomb site purchased new OnSSI Ocularis software and BCD servers to migrate the existing analog camera system. Today, A3 continues to improve the system with additional cameras for increased coverage and license plate recognition.

Based on Bausch & Lomb's needs, A3 Communications designed a custom surveillance system to provide strategic interior and exterior coverage. Employees can rest knowing their safety is assured, while the company can find comfort knowing their investments are secure.

CLIENT TESTIMONIAL

"A3 Communications knows what they're doing! We have given complete trust to their team of certified engineers and haven't been disappointed yet. I look forward to continuing our relationship with them for years to come."

Mr. Braden Stanis, *Senior Project Engineer*
8507 Pelham Road • Greenville, SC 29615
Phone: (864) 281-2594
Email: braden.stanis@bausch.com

www.a3communications.com

>> Project Pictures

